

This week's hot sheet



Don't Miss This Prime Spring Window to Sell Your Yakima Valley Home!

According to Realtor.com, the best week to list your house this year was April 13-19. If you're worried you've missed out, don't! The opportunity is still very much alive. Here's why you can still achieve great results.

While that's one source's opinion—like your friend who insists he knows the best fishing spot—other data supports this. Every market has its unique trends, and for Yakima, there's promising news! Zillow suggests that late May is an ideal time to list your home.

Their research shows that sellers who list in late May often secure higher sale prices. Why? Because "search activity peaks before Memorial Day," as buyers become serious before summer vacations and the new school year. More buyers mean better prices!

Moreover, ATTOM Data analyzed 59 million home sales over 13 years and found that sellers listing in May typically enjoy an 11.1% premium over market value. Bankrate echoes this sentiment, noting that spring, particularly April and May, remains the best time to sell, with the potential to earn thousands more.

The window for selling during this prime time is open, so if you're thinking about it, now's the moment to act. However, the optimal week to list depends on local factors, such as buyer demand and inventory levels. That's why working with the Miketa Team is advantageous; we understand the Yakima market intricacies.

Bottom Line

Spring is the busiest season in real estate, and there's still time to capitalize on it! What's holding you back from making your move this spring? Let's discuss how we can help you feel ready over a cup of coffee!



New Listing



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