

# This week's hot sheet



## Good News for Buyers and Sellers: The Market Is Shifting, Not Crashing

### Here's What the Experts Say

Hey Yakima! Lately, you might have noticed some pretty dramatic headlines or social media posts warning of an impending housing market crash in 2025. You're not alone in your worry — a recent Clever Real Estate survey revealed that 70% of Americans are feeling a bit jittery about it. But here's the scoop: the market isn't crashing; it's shifting!

### Why a Crash Isn't Likely

One of the biggest reasons we won't see a crash? Low housing inventory. Mark Fleming, Chief Economist at First American, puts it simply: "There's just generally not enough supply. It's Econ 101." Think about it — if you've ever tried to get tickets to a sold-out concert at the Gorge, you know that when there's a shortage, prices go up! This means prices are staying pretty stable.

### What's Actually Happening

With more homes available, we're seeing slower price growth rather than falling prices. Economists like to call this "price moderation." Freddie Mac predicts that "In 2025, we expect the pace of house price appreciation to moderate..."

while still maintaining a positive trajectory." This is fantastic news for buyers who have been navigating limited options and skyrocketing costs like they're on a rollercoaster at the Yakima fair!

### Real Estate Is Local People

While national trends are useful, what really matters is our local market right here in Yakima. To get the best insights, connect with me, I can help you understand what's happening in your specific neighborhood.

### Conclusion

Don't let fear dictate your decisions. Experts agree that a housing crash in 2025 is about as likely as finding a snowstorm in July! Instead, we're moving toward a healthier, more balanced market — one filled with opportunities for both buyers and sellers. Whether you're ready to jump into the market or just want to chat about your options over a cup of coffee, I'm here to help! Let's navigate this shifting landscape together! 🌞🏡

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## New Listing



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